

Advanced Technology Consulting Sheakley

Long-time ATC customer, Sheakley, is a privately held outsourced human resources specialty firm. Sheakley got its start in 1963 and has evolved beyond a workers' comp and unemployment claims management company to a comprehensive HR solutions provider.

As a nationally recognized leader in the industry, Sheakley counts more than 50,000 clients. Sheakley's tailored solutions help clients attract, care for, protect, manage, and reward their most valuable asset—their employees.



SITUATION - RESULT

In a rework of Sheakley's current telecom services—local, long distance and data—for its corporate office in Cincinnati, OH, ATC packaged a co-terminus contract with one vendor—Cincinnati Bell Technology Solutions (CBTS). By single sourcing and leveraging economies of scale, ATC was able to reduce Sheakley's monthly recurring costs for these services 31.1 percent.

ATC managed the migration of the long distance services to ensure all lines were accounted for and all toll free numbers were moved over. Prior to rolling long distance into the current arrangement, ATC coupled local and data services through CBTS, which initially saved Sheakley 13.5 percent. ATC's relationship with Sheakley began in 2005. Since, ATC has become a trusted telecom resource and advisor.



“As a partner, ATC provides real, practical solutions to telecom problems facing companies. I appreciate the thoroughness and detail used in their analysis.”

Tom Pappas CFO **Sheakley**

ATC has also worked with Sheakley on new phone systems, bandwidth upgrades, and back-up circuits. ATC moved Sheakley into a hosted VoIP phone solution for the downtown Cincinnati and the Columbus offices, constituting approximately 35 handsets.

ATC and Sheakley have collaboratively supported charity events and organizations such as the Romanian Handicapped Ministries and the Dan Beard Council, Boys Scouts of America.

TELECOM

VOICE NETWORKS

DATA NETWORKS

COMMUNICATIONS

COLLABORATION



Advanced Technology Consulting, Inc

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