



Prasco

Prasco is a privately owned healthcare company headquartered in Mason, OH.

Comprehensive Telecom Audit, New and Renegotiated Services

The Result: Once the telecom audit was completed, Prasco selected Cincinnati Bell for the majority of its carrier services resulting in a 25 percent monthly savings.

“From the beginning I was impressed with ATC’s attention to detail, specifically for the proposed audit,” said Jennifer Vickers, Prasco’s Executive Assistant to the President and Chief Operating Officer. “As our relationship has developed, the unending value has been the ongoing support and problem solving capabilities Nick (Enger) and ATC provide. If I have a question or issue, I know whom to call.”

Lykins

Through organic and acquisition growth, Lykins grew to 25 locations. Unfortunately, they also experienced a proliferation of telecom services and invoices.

Comprehensive Telecom Audit, New and Renegotiated Services, VoIP Phone System

The Result: A strategic solution delivering a 21 percent reduction in monthly billing. ATC also secured a \$7,500 credit toward the overbill charges though the carrier had little to no contractual obligation to refund any amount. All the services represented within 34 invoices previously are now covered with two invoices, making management and bookkeeping simpler.

“We needed to get a handle on everything. When we reviewed the detail within ATC’s proposal it was clear their diligent, attentive approach would yield the best return,” said Bob Manning, Lykins’ Executive Vice President and CFO.

LAZ Parking

LAZ has 1,850 locations and over 7,000 employees.

Comprehensive Telecom Audit, New and Renegotiated Services

The Result: 35+ percent annual savings on wireless; 40+ percent cut on MPLS; consolidation of 1,500+ POTS line onto one bill.

“We needed someone with telecom-specific expertise. Someone that could see the big picture, that could look at all facets of our business and the corresponding communication needs,” said Kristin E. Kane, LAZ Parking’s Director of Procurement. “ATC has been able to provide us with cost-effective, growth-oriented solutions.”

St. Elizabeth Physicians

One of Greater Cincinnati’s largest physician groups with 82 locations and 290 doctors; faced significant challenges with its network of phone systems.

Comprehensive Telecom Audit, New and Renegotiated Services, Hosted VoIP

The Result: cloud-based communication services provide SEP with a suite of on-demand services including full PBX functionality, advanced call management tools, and leading edge communication features; interconnectivity between offices is now seamless and no longer disjointed; 90% of all callers get a first call resolution; business continuity plan relies on a disaster recovery strategy that leverages multiple servers in multiple states to guarantee geographic redundancy and maximum up time for situations where an unforeseen, system-debilitating event occurs.

“Through the entire process, ATC worked closely with our team to make sure this project was successful. We relied on the team at ATC to complete the project as quickly as possible and to guide us on features that will help us serve our patients more efficiently,” said Dr. Glenn Loomis, St. Elizabeth Physicians CEO.